

# ASIMS / AM-Win Newsletter

---

## Contents

[Current AM-Win Version](#)

[What We Are Working On](#)

[Product of the month](#)

[Tips & Tricks](#)

[Tech News](#)

[Industry News](#)

[New Staff / Events / Staff Profiles](#)

[Customer Spotlight](#)

[Recipes](#)



# Version 11.097

---

Version 11.086 is the current version available on our website at [www.am-win.com.au](http://www.am-win.com.au)

## Version 11.097

- The "Abandoned by User" pop up has been removed from when a user closes AM-Win on the user login screen.
- In the Picking Slip print settings window, a "Do Not Show Alternate Code" tick box has been created to hide alternate codes from being displayed on the Picking Slip.
- When emailing a Sales invoice from the Customer History or Enquiry window, all relevant email addresses are now listed to be selected to be recipients.
- In the Supplier EFT window, all reverse payments are now shown and include the total calculation. Negatives are no longer shown in the total calculation.
- In the AMWIN History screen, an additional URL button has been created to open the Vehicle URL. This URL button functions similarly to the Job Invoice screen's URL button - where the Job Number Folder is defaulted to open if this folder exists; if it does not exist, then the URL redirects to open the Job Item Folder.

## Version 11.096

- The postcode field in the System and Company Details window previously displayed 3 characters and was defaulted to contain a max of 10 characters in the field. Now, all 4 characters are displayed in the Postcode field correctly.
- In the Sales module, Catalog items are now able to be inserted without being automatically marked as active.
- From the Customer Masterfile, users can now remove a Salesperson as the Save button has been amended to successfully save the change to the Customer Masterfile.
- In a Purchase/Credit order, an option to select interest has been added to allow users to add interest when allocating expenses to assets.
- The F5 button has been reallocated to the Expense F5 button, where it was previously connected to the Freight Button. Now, the Freight Ledger will no longer be defaulted and will instead default to the Ledger set on the Supplier.
- In the Time Manager module, the Suspended Labour Ledgers are no longer displayed or available to be selected from the drop-down list when employees clock off a job.

# Version 11.097

---

Version 11.086 the current version available on our website at [www.am-win.com.au](http://www.am-win.com.au)

## Version 11.096

- When creating a Purchase Order, if the "Zero the Delivery Qty" Supplier option is enabled, the back-order quantity has been amended to populate the order.
- The Kit Library Save button function has been amended to successfully save and keep the window open.

## Version 11.095

- Purchase Orders have been amended to print in the order it is displayed as on the screen. The part numbers on the print preview are defaulted to be displayed in the same order as they are entered as, not alphabetically or in any other order.
- Created Date has been added into the Job Invoicing screen as a new column to display when a Job has been created.
- In the Comment Library, the Save button is enabled to allow users to save after deleting a comment line. This saves the deletion and change to the Comment Library.
- When navigating to the Invoice Register Summary report from the Reports Centre, the Invoice Register Reports Option window no longer opens twice and has been fixed to only open one window.

## Version 11.094

- The "String Text Not Found Resolve" error has been removed from when users select the Printer Settings menu option.

## Version 11.093

- The Workshop Diary window can be horizontally resized, to allow for more columns to be seen. Similarly, the columns in the Workshop Diary screen can also be horizontally resized to fit the window.
- A Note button has been created to allow users to create notes specifically to a particular make and model. The notes are then also connected to the Vehicle ID.

# Version 11.097

---

Version 11.086 is the current version available on our website at [www.am-win.com.au](http://www.am-win.com.au)

## Version 11.090

- In Time Manager, users can now use barcode scanners to scan a user definable label in the TimeSheet Entry screen. Additionally, users can now manually type the user defined description again.
- When selecting an employee name from the TimeSheet Entry screen, the Enter key is enabled to select the highlighted name in the Select Employee list, rather than automatically selecting the first employee name in the list.
- In the Asset Sales module, Finance report Format #3 now displays the Estimated Cost and Total values when using this format.
- From the Asset Sales module, report Format #3 updates the report for all ticked items.
- In the Asset Sales module, a tick box has been created for Accessories to be selected and included in the list. Additionally, when a Quote is converted to a Sale - if ticked, the ticked accessories are kept while any others that were initially unticked are removed.
- In the Asset Sales module, when a package is selected, all accessories included are up to date with their relevant pricing.
- In the Asset Sales module, an option for costs to be added to accessories has been created so that users can manually enter in a cost price for accessories.
- In the Asset Sales module, users can now sort the grid lines with control Up and Down arrows, which allows the user to arrange the lines to their preference.

## Version 11.088

- Superseded Stock - A new stock item is used if zero is available, instead of defaulting to a zero qty on hand.
- In the Debtor Aged Analysis Enquiry screen, the Grand Totals section has been aligned with the Balance, Unalloc, Current, 30 days, 60 days, 90+ days and 120+ days columns.
- In the Allocated Stock Valuation report, the reserved stock has been amended to show only the reserved stock for the selected location, similar to the On Hand Qty showing correctly based on the selected location.



# Version 11.097

---

Version 11.086 is the current version available on our website at [www.am-win.com.au](http://www.am-win.com.au)

## Version 11.087

- The budget fields in the Profit and Loss report are now shown and display the correct values on both the printed and exported reports, as the Show Budget tick box is an option displayed in Ledger Income Statement the printing window.
- Vouchers are able to be sold while Don't Allow Negative Stock is turned on from the Business Options window.



# What We Are Working On

---

## Mobile Application Enhancements - Payments

We are continuing to enhance our mobile applications which will have mobile payment integration included in future versions.

## Podium Integration

We are currently working on an integration with Podium, which provides advanced SMS and CRM capabilities.

## New Stihl Integration

AM-Win has been selected as one of only a few organisations in Australia to be involved in their new pilot program to integrate our DMS software directly into Stihl via an API interface.

## ARB Invoice Import

Automatic import of ARB delivery dockets and invoices into AM-Win. Option to scan the delivery items with an iPhone to match what was delivered to the delivery docket.

## Journal Entry Reversal

Add an option to reverse a journal entry or reprocess a journal entry to a different date or period.

# AM-Win and Power BI

---

ASIMS are partnering with Subset Analytics to provide a state-of-the-art reporting solution for AM-Win. Subset Analytics is offering a comprehensive suite of interactive Power BI reports, tailored specifically for Am-Win customers.

## What is Power BI?

Power BI is a powerful data visualization tool from Microsoft that turns raw data into insightful, interactive reports and dashboards. Imagine having all your business data—sales figures, labour efficiency, financial metrics—brought together in one place, where you can easily explore and understand it through colourful charts, graphs, and maps. With Power BI, you can quickly identify trends, make informed decisions, and share your findings with others in a visually engaging way. Power BI makes data analysis accessible and effective, empowering you to see the big picture at a glance.

The true magic of Power BI lies in its ability to present information from multiple perspectives. For instance, with a sales-over-time chart, you can easily navigate through different time frames—year, quarter, month, week, or day. By clicking on a customer name elsewhere on the page, the line chart filters to display only that customer's sales totals. This powerful filtering can be applied to various categories, such as salesperson, supplier, location, product, or any other category you can think of, allowing for a comprehensive and tailored view of your data.

## What's on offer?

The product will launch with Sales and Workshop Reports available, and these will be followed by other AM-Win-Data reports such as Management Overview, Spares, Marketing and Finance. Each report will include a dashboard showing key metrics over time like Total Sales or Invoiced hours, and calculated metrics such as Gross and Net Profit or Fitter Efficiency. Also included are comprehensive bonus systems for Sales and Workshop teams and Monthly Breakdowns and Job Detail pages so staff can delve deeper into their individual performance.

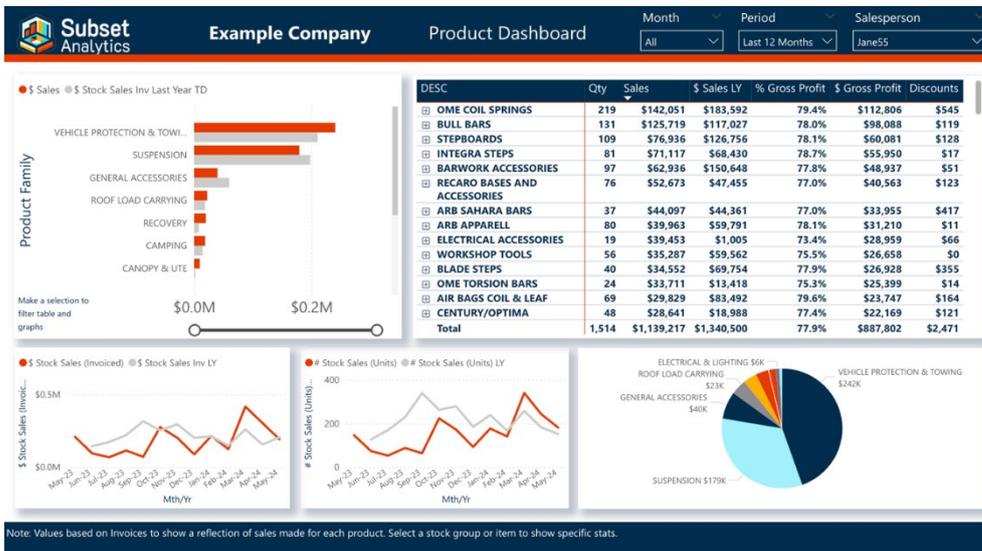
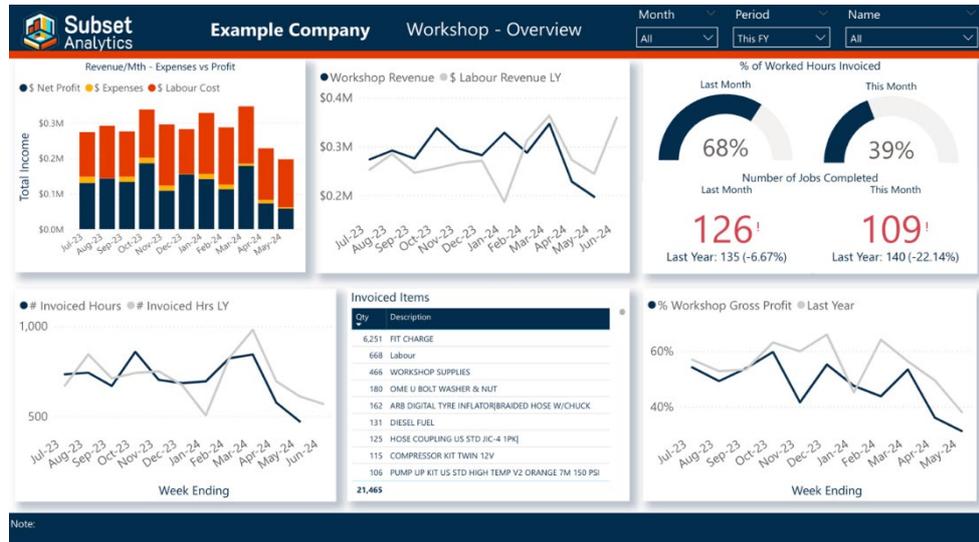
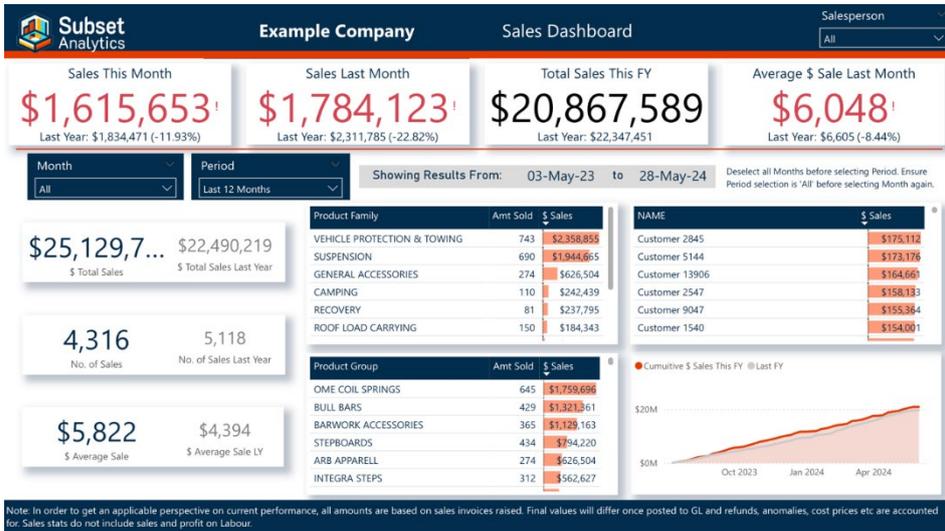
## How does it work?

James at Subset Analytics has developed a suite of Power BI reports that leverage AM-Win data. These reports are hosted on a managed, secure Microsoft framework and will be continuously improved in functionality and usability. Setup is straightforward: AM-Win will establish a data gateway on your server, and soon after, you'll be provided an online link to access your reports. There is no connection fee, and the reports are available through a flexible, no-commitment monthly subscription. In the future we plan to introduce new features and expand connectivity to additional data sources, including Facebook, Google, and customer management systems, enhancing the value and insights provided by our reports.

For more information or for access to example reports, contact James at [james@subsetdata.com.au](mailto:james@subsetdata.com.au) or 0427 444 114.

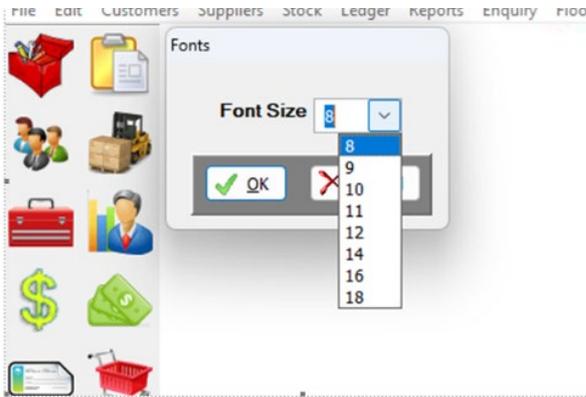


# AM-Win and Power BI





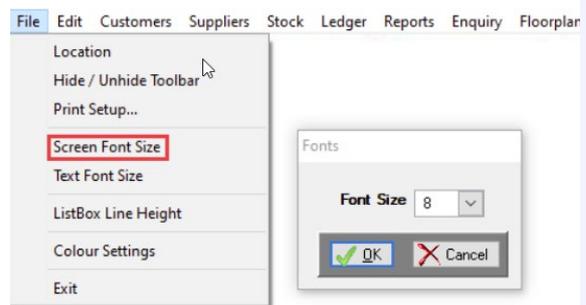
# Tips & Tricks



## Missing Tabs in Masterfile

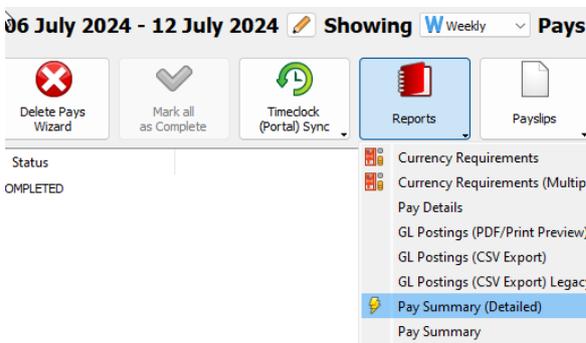
If you happen to come across this issue, there is a simple solution.

All that is required, is changing the font size of your AM-Win. Please navigate in the Menu > File > Screen Font Size and change the Font Size to a bigger or smaller number. If you choose a bigger number your windows/letters will be bigger and if you choose a smaller number your windows/letters will be smaller.



## Screen Font Size

AM-Win provides you with the ability to resize screens to a larger font to allow the screens to appear larger on high resolution monitors. Under the File menu in AM-Win you can select the Screen Font Size option. The default font size is size 8, and any larger font selected will cause the screen to become larger proportionate to the selected size.



## Lightning Payroll

After you completed the pays, before posting or paying them you may like to check if they are accurate. You can print the Pay Summary (Detailed) report. Select the report icon (red notebook) > select Pay Summary (Detailed) then simply scroll down where you can find a box for each employee with the detailed wages breakdown for you to compare with your records.

# Tech News – NBN workers scam

---

## Scammers claiming to be NBN workers

All over the country scammers are taking the opportunity to trick businesses and residents by claiming they are NBN workers. They are targeting areas where legitimate technicians are carrying out fibre upgrades.

NBN employees have recently uncovered a new scam targeting unsuspecting residents, where the scammer will randomly call or do some door knocking in areas where there has been recent work done.

In Ravensthorpe, WA the impersonators called customers claiming they need payment for new internet hardware and to cover postage costs.

In Adelaide, SA they called customers claiming they would arrive to do some work in the next few days. Despite not having an appointment organised.

A residence in Young, NSW got scammed as the impersonators offered to inspect their home for an NBN fibre upgrade and took their bank account details in the process.

A similar instance happened in Victoria where their bank details was handed over and in Victoria on a separate occasion, the customer was tricked into paying for a new modem for their fibre upgrade.

NBN has advised its technicians would contact customers to ensure that they are aware of visits before appointments and where in the given area they will be doing work.

They also send follow up text messages in the coming days before their appointment asking for confirmation on the appointment, as well as letting them know they are on their way.

NBN technicians never ask for payment prior to an appointment, for postage costs, hardware costs and they never ask to access their devices.

Every NBN technician will be carrying an ID card, it is suggested that you ask to see this card before allowing them to access your residence.

“Do not share your bank or personal details with an unsolicited caller or with people who door knock claiming to be from NBN trying to sell you an NBN service or seeking payment for related services,”- Local head Chris Cusack advises.

“If you get contacted like this, please close your door, or hang up the phone and report it to the ACCC’s Scam watch.”

# Scam Alert – Fake Business Invoice

---

## Fake invoice email warning.

A warning has been issued from Scamwatch to be cautious and be on the lookout for fake email invoices.

Scammers are posing as fake businesses, businesses that their victims have recently been in contact with. They are using their logos and ABN numbers, which makes it difficult to recognise the email as a scam.

It is reported that people booking travel and who are dealing with car purchases, have more commonly been affected by this scam. But this can affect any type of business.

It is crucially important that you check the payment details with the business before paying an emailed invoice. A fake invoice will have different payment or banking details, or a different BSB and account number to the real business.

These invoice scams can be hard to spot. This is because the scammer will imitate their email address, or they have hacked their emailing system. The invoices look legitimate due to the ABN number provided and their logos. As well as the actual email that has been sent, they will look like other emails from the business, and may even appear in the conversation history.

### **HOW THE SCAM WORKS:**

You will receive an email from a business you have recently dealt with, the scammers would change the payment details on the invoice. If you reply to this email questioning the change, the scammer will respond with an explanation.

Once you have made payment to the fake banking details, the money will go into the scammers account. Not the business you believed you paid. It is only until the business contacts you and says there is an overdue payment, do the victims realise they have been scammed.

To protect yourself from these scams, if you feel something isn't right, don't rush to act on the payment. Call the company and check with them if the payment details are correct. Make sure you know who you are in contact with.

If you feel something is wrong and you may have been scammed, act quickly and get in contact with your bank.

If you were indeed scammed, it is recommended to get in contact with the business you believed you were dealing with.

# Industry News

## Tax cuts for every taxpayer from July 1<sup>st</sup>, 2024

Under the Albanese government, we have now entered stage 3 of the tax cuts. From July 1<sup>st</sup>, 2024, all Australian taxpayers will now be paying less tax, this is to support Australians with the cost-of-living pressures and to boost labour supply.

These tax cuts will make certain employees keep more of what they earn.

The tax cuts are expected to increase labour supply by 930,000 per week, which is equivalent to 25,000 full-time jobs.

New individual income tax rates and thresholds apply to all taxable income earned from 1<sup>st</sup> July 2024. For most taxpayers, your tax cut will be shown in your take-home pay for each payday.

Some taxpayers will receive their tax cut when a tax return is lodged and processed after the end of the 2024-2025 financial year.

Taken from the Australian Government website, you can view the tax rates and thresholds for 2024-2025.

### New individual tax rates and thresholds for 2024-25

This table compares the individual income tax rates and thresholds for 2023-24 with the new tax rates and thresholds for 2024-25.

Thresholds in 2023-24 (\$)	Rates in 2023-24 (%)	Thresholds in 2024-25 (\$)	Rates in 2024-25 (%)
0-18,200	Tax free	0-18,200	Tax free
18,201-45,000	19	18,201-45,000	16
45,001-120,000	32.5	45,001-135,000	30
120,001-180,000	37	135,001-190,000	37
Over 180,000	45	Over 190,000	45

# New Staff / Events / Staff Profiles

## NSW State Representatives

Aina and Alicia represented NSW Under 19 and under 23 state phoenix volleyball team in South Australia this month at the Australian Junior Volleyball Championships.

NSW went to SA favourites after winning 3 gold and 1 silver last year. This year they went even better with 4 gold and 1 silver from 6 events.



Aina's U19 top team were undefeated and beat QLD in the gold medal match 3-1 to seal the finals win.

Alicia in the under 23 division top team lost 1 of their pool games against the New Zealand national team before making it through to the finals against South Australia to beat the home team 3-0 and take the gold medal with NZ finishing in 3<sup>rd</sup> place. Great results for our ASIMS / AM-Win Volleyball stars.

Alicia's club team-mates, Chelsea, Jessica and Mireille coached by our director Kevin, also represented the NSW team.



## New Staff / Events / Staff Profiles

---



### NSW Youth Championships

Kevin Sturgiss coached his local club U18 team to an undefeated 8 games of volleyball before taking the gold medal 3-1 after 3 days of strong competition. The team is undefeated for the last 2 years.

Last weekend Kevin commenced his role as NSW State head coach for the NSW Phoenix U18 girls team to travel to Bendigo in September 2024 to compete at the Australia Youth Volleyball Championships.

# Customer Spotlight – Graham Barclay Marine



Graham & Kay Barclay started in the Marine industry in 1965 in Tuncurry and moved to their present location in Forster in 1995.

Offering Marine Sales and Service who specializes in Yamaha Outboards, Mercruiser Motors & Quintrex Aluminium Boats, we are also a part of the Tackleworld & Bargain Boat Bits buying groups.

They also support the Fishing and Oyster industries on the Mid Coast of NSW plus many local Government bodies.

The awesome team of 10 at Graham Barclay Marine will be holding a Garmin information night on the 29<sup>th</sup> of August and welcomes all to join in.

They always offer specials and promotions in their store.  
So, you will certainly find a bargain when you shop with them.

## TESTIMONIAL

Graham Barclay Marine started using the AM-Win predecessor Automate in the early 1990's before switching over to AM-Win.

We have experienced many changes in the Marine Industry during this time and the AM-Win software has suited all our needs.

Along with the great customer support they offer, we could not be happier with our software choice. - Mary

## Recipe – Chilli Prawn Spaghetti

---



### INGREDIENTS:

- 200g dried spaghetti pasta
- 2 tsp extra virgin olive oil
- 2 garlic cloves, thinly sliced
- Pinch dried chilli flakes
- 10 (325g) medium green prawns, peeled (tails intact), deveined
- 3 medium tomatoes, deseeded, finely chopped
- 1 tbsp chopped fresh continental parsley leaves

### METHOD

#### Step 1:

Cook pasta in a large saucepan of boiling, salted water following packet directions, until tender. Drain, reserving 1/4 cup cooking liquid.

#### Step 2:

Meanwhile, heat oil in a large frying pan over medium-high heat. Add garlic and chilli. Cook for 1 minute or until fragrant. Add prawns. Cook, stirring, for 2 to 3 minutes or until pink and cooked through. Add pasta, tomato and cooking liquid. Cook for 2 minutes or until heated through. Season with salt and pepper. Stir through parsley. Serve.

## Recipe – Croissant custard slice

---



### INGREDIENTS:

- 40g butter, chopped
- 1 1/2 cups milk
- 300ml carton thickened cream
- 1/2 cup custard powder
- 16 Mini Croissants
- 1/3 cup caster sugar
- 1 tsp vanilla bean paste
- Pure icing sugar, to dust

### METHOD

#### Step 1:

Preheat oven to 180°C/160°C fan forced. Place croissants on a large baking tray. Bake for 5 minutes then transfer to a wire rack to cool (they will become crisp on cooling).

#### Step 2:

Use a balloon whisk to whisk the custard powder, caster sugar and 60ml (1/4 cup) milk in a saucepan until smooth. Stir in the cream and remaining milk. Place over medium low heat and cook for 10 minutes, whisking slowly then more vigorously as the mixture thickens and comes to a simmer. Continue to cook, stirring constantly, for 1 minute. Whisk in the butter and vanilla until combined.

#### Step 3:

Pour the custard mixture into a heatproof bowl. Set aside to cool until just warm, stirring often with a spatula to release heat and to prevent a skin forming.

#### Step 4:

Meanwhile, grease a 16 x 26cm slice pan and line with baking paper, allowing the paper to overhang above the long sides. Use a small, serrated knife to carefully cut the croissants in half horizontally. Arrange enough croissant bottom halves, cut-side up, over base of prepared pan to cover neatly, cutting small pieces from leftover croissant to fill gaps.

#### Step 5:

Drop large spoonful of the custard over croissant base and gently spread to make an even layer. Arrange croissant tops, cut-side down, over the custard (you probably won't use them all, don't worry if there are some gaps). Place in the fridge for 2 hours to set. Dust with icing sugar and use a small serrated knife to cut into slices to serve.